



## 2015 FINANCIAL HIGHLIGHTS

(In millions, except for per share amounts)

Year-end	2015	2014	% B/(W) change
Company Sales	<b>\$11,145</b>	\$11,324	(2)
Franchise and license fees and income	<b>1,960</b>	1,955	0
Total revenues	<b>\$13,105</b>	\$13,279	(1)
Operating Profit	<b>\$1,921</b>	\$1,557	23
Net Income - Yum! Brands,	<b>\$1,293</b>	\$1,051	23
Diluted Earnings per Common Share before Special Items <sup>(a)</sup>	<b>\$3.18</b>	\$3.09	4
Special Items Earnings Per Common Share <sup>(a)</sup>	<b>(0.26)</b>	(0.77)	NM
Reported Diluted Earnings Per Common Share	<b>\$2.92</b>	\$2.32	26
Cash Flows Provided by Operating Activities	<b>\$2,139</b>	\$2,049	(4)

(a) See our 2015 Form 10-K for further discussion of Special Items.

### Worldwide System Units

Year-end	2015	2014	2013	2012	2011
Company	<b>8,927</b>	8,664	8,097	7,544	7,403
Unconsolidated Affiliates	<b>796</b>	757	716	660	587
Franchisees	<b>30,930</b>	30,032	29,305	28,565	26,887
Licenses	<b>2,039</b>	2,093	2,115	2,168	2,169
Total	<b>42,692</b>	41,546	40,233	38,937	37,046
Year-end	2015	2014	2013	2012	2011
<b>KFC DIVISION</b>	<b>14,577</b>	14,197	13,904	13,612	13,450
<b>PIZZA HUT DIVISION</b>	<b>13,728</b>	13,602	13,333	13,060	12,725
<b>TACO BELL DIVISION</b>	<b>6,400</b>	6,199	6,048	5,977	5,942
<b>CHINA DIVISION</b>					
KFC	<b>5,003</b>	4,828	4,563	4,260	3,701
PIZZA HUT	<b>1,903</b>	1,527	1,264	987	764
LITTLE SHEEP	<b>255</b>	291	389	451	-
EAST DAWNING	<b>15</b>	24	27	28	28
TOTAL CHINA	<b>7,176</b>	6,715	6,243	5,726	4,493
<b>INDIA DIVISION</b>					
KFC	<b>372</b>	395	341	260	186
PIZZA HUT	<b>432</b>	431	359	299	247
TACO BELL	<b>7</b>	7	5	3	3
TOTAL INDIA	<b>811</b>	833	705	562	436
TOTAL	<b>42,692</b>	41,546	40,233	38,937	37,046

(a) Excludes LJS and A&W units sold in 2011.

